



LAURA MOORE
MEHS, CIC, CRM
SVP, BUSINESS
INSURANCE PRACTICE
LEADER
763-746-8252

Laura.Moore@MarshMMA.com

As the Senior VP of Business Insurance, Laura leads all growth initiatives for the organization. She focuses on sales planning, forecasting, talent acquisition, training and development, and developing growth initiatives across the agency.

Laura is responsible for the overall alignment and execution of growth of operational strategies and she will partner with our Business Insurance teams to drive innovation. She is responsible for ensuring the division achieves its strategic objectives through her leadership, talent development, and oversight of daily operations, marketing and revenue production.

As a member of the leadership team, Laura collaborates with agency leaders to support profitable development of the Business Insurance division through organic growth and acquisition; leads the division through organizational change; actively assists in writing and maintaining profitable accounts through strong, effective relationships with various and competitive markets.

Laura's extensive background in safety and loss control coupled with her time as a basketball coach, player and referee puts her in a distinctive position to both find risk management solutions and encourage her clients to achieve the best risk reduction techniques possible.

As a business development manager, Laura oversees less experienced business risk consultants, helping them identify, assess and solve client risk and insurance challenges.



JON TERRY
CONSULTANT
EMPLOYEE BENEFITS
763-746-8545

Jon.Terry@MarshMMA.com

As an employee benefits consultant with Marsh & McLennan Agency, Jon provides advice on health and welfare plans, wellbeing programs and more to a variety of clients. He helps corporate leaders understand the full scope, implications and cost of various employee benefits strategies and potential plan design changes, not just the immediate line-item expense. Along with his team, he also helps solve business challenges by deploying strategies that create better health care consumers and keeps employers current on regulatory issues.

Working in insurance business since 1987, his extensive experience and understanding of the industry enables him to serve his clients well, especially as he guides them through the complexities of compliance and health care reform. He strives to truly understand his client's business and the technicalities of the industry.



ANDREW BURT
EMPLOYEE BENEFITS
CONSULTANT
763-746-8611

Andrew.Burt@MarshMMA.com

Andrew Burt is an Employee Health & Benefits Consultant that partners with emerging, growth and/or middle-market companies. He helps clients discover group medical, dental, life and disability insurance needs. He provides a consistent approach to organizations navigating the resources available to them, while engaging employees' benchmarking plans. Marsh & McLennan Agency provides Andrew with the support he needs to be successful including his marketing leverage, dedicated service team and claims specialists.

Andrew is personable, forward-thinking, and innovative. His unique perspective on the insurance market makes him successful and committed to maintaining high levels of colleague engagement.



JAKE JEATRAN
RISK MGMT
CONSULTANT &
BUSINESS INSURANCE
651-587-6367

Jake.Jeatran@MarshMMA.com

As a Risk Management Consultant, Jake Jeatran builds strategic partnerships with clients focusing on reducing their overall total cost of risk. Jake digs deep to identify businesses risks helping mitigate exposures and enable areas of growth. Through this fact-finding process, he provides his clients collaborative solutions tailored to their unique needs. While he works with clients in all industries, Jake has a strong focus and expertise helping businesses in the manufacturing and construction industries.

Prior to joining MMA, Jake spent the last decade representing various specialty and commercial insurance carriers. He uses his experience on the carrier side to provide deeper product knowledge, enhanced partnerships with carrier partners, and prepare his clients for marketplace turbulence.



RYAN STEELE
RISK CONSULTANT
BUSINESS INSURANCE
763-746-8558

Ryan.Steele@MarshMMA.com

Ryan Steele is a Risk Consultant. Ryan believes passionately in partnering with his clients to create a best-in-class risk management strategy that both addresses their unique needs and positively impacts their bottom lines.

Ryan has more than seven years' experience in the insurance industry. His experience enables him to design customized business insurance solutions for his clients. Ryan specializes in the construction, manufacturing, and oil & gas industries.



CHAD WARNER
PRIVATE CLIENT
CONSULTANT &
SERVICES
612-767-0894

Chad.Warner@MarshMMA.com

As a Senior Private Client Consultant of Blakestad, a Marsh & McLennan Agency Company LLC, Chad is responsible for designing and implementing risk management solutions for successful families across the country.

MMA's approach is unique in that they work hand-in-hand with their clients' trusted advisors. This collaboration with wealth advisors, CPA's and attorneys identifies issues and aligns client's property and casualty insurance needs with their overall financial plan. Their clients include multigenerational wealth, professional money managers, corporate executives, entrepreneurs, and professional athletes.